

Conference Call
877-876-9177
ID - EastGroup
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www.eastgroup.net

Supplemental Information

March 31, 2017



Eisenhauer Point 1 & 2 San Antonio, TX 201,000 Square Feet

Phone:

Fax:

601-354-3555

601-352-1441

www.eastgroup.net



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FORWARD-LOOKING STATEMENTS

The Company's assumptions and financial projections in this supplemental package are based upon "forward-looking" information and are being made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are inherently subject to known and unknown risks and uncertainties, many of which the Company cannot predict, including, without limitation: changes in general economic conditions; the extent of customer defaults or of any early lease terminations; the Company's ability to lease or re-lease space at current or anticipated rents; the availability of financing; the failure to maintain credit ratings with rating agencies; changes in the supply of and demand for industrial/warehouse properties; increases in interest rate levels; increases in operating costs; natural disasters, terrorism, riots and acts of war, and the Company's ability to obtain adequate insurance; changes in governmental regulation, tax rates and similar matters; and other risks associated with the development and acquisition of properties, including risks that development projects may not be completed on schedule, development or operating costs may be greater than anticipated or acquisitions may not close as scheduled. Although the Company believes the expectations reflected in the forward-looking statements are based upon reasonable assumptions at the time made, the Company can give no assurance that such expectations will be achieved. The Company assumes no obligation whatsoever to publicly update or revise any forward-looking statements. See also the information contained in the Company's reports filed or to be filed from time to time with the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934, as amended.



| | <u>Ma</u> | rch 31, 2017 | December 31, 2016 |
|---|-----------|----------------------|----------------------|
| ASSETS Real actate proportion | ¢. | 2 207 724 | 2 112 072 |
| Real estate properties Development | \$ | 2,207,734 244,313 | 2,113,073 293,908 |
| Development | | 2,452,047 | 2,406,981 |
| Less accumulated depreciation | | (710,875) | (694,250) |
| 2000 documulated depresiation | | 1,741,172 | 1,712,731 |
| Unconsolidated investment | | 7,724 | 7,681 |
| Cash | | 44 | 522 |
| Other assets | | 107,490 | 104,830 |
| TOTAL ASSETS | \$ | 1,856,430 | 1,825,764 |
| LIABILITIES AND EQUITY | | | |
| LIABILITIES | | | |
| Unsecured bank credit facilities | \$ | 199,305 | 190,990 |
| Unsecured debt | | 652,950 | 652,838 |
| Secured debt | | 253,986 | 257,505 |
| Accounts payable and accrued expenses | | 43,730 | 52,701 |
| Other liabilities | | 31,478 | 29,864 |
| Total Liabilities | | 1,181,449 | 1,183,898 |
| EQUITY | | | |
| Stockholders' Equity: | | | |
| Common shares; \$.0001 par value; 70,000,000 shares authorized; | | | |
| 33,897,304 shares issued and outstanding at March 31, 2017 | | | |
| and 33,332,213 at December 31, 2016 | | 3 | 3 |
| Excess shares; \$.0001 par value; 30,000,000 shares | | | |
| authorized; no shares issued | | - | - |
| Additional paid-in capital on common shares | | 989,009 | 949,318 |
| Distributions in excess of earnings | | (321,775) | (313,655) |
| Accumulated other comprehensive income | | 3,405 | 1,995 |
| Total Stockholders' Equity | | 670,642 | 637,661 |
| Noncontrolling interest in joint ventures | | 4,339 | 4,205 |
| Total Equity | | 674,981 | 641,866 |
| TOTAL LIABILITIES AND EQUITY | \$ | 1,856,430 | 1,825,764 |



| | | Three Months March 3 | |
|---|----|----------------------|-------------------|
| | | 2017 | 2016 |
| REVENUES | | | |
| Income from real estate operations | \$ | 66,137 | 61,568 |
| Other income | Ψ | 17 | 21 |
| | | 66,154 | 61,589 |
| EXPENSES | | , | |
| Expenses from real estate operations | | 19,007 | 17,820 |
| Depreciation and amortization | | 20,225 | 19,162 |
| General and administrative | | 5,478 | 5,312 |
| | | 44,710 | 42,294 |
| OPERATING INCOME | | 21,444 | 19,295 |
| OTHER INCOME (EVRENCE) | | | |
| OTHER INCOME (EXPENSE) | | (0,000) | (0.005) |
| Interest expense Gain on sales of real estate investments | | (8,686) | (9,065) 11,332 |
| Other | | 215 | 268 |
| NET INCOME | | 12,973 | 21,830 |
| Net income attributable to noncontrolling interest in joint ventures | | (154) | (119) |
| NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS | | 12,819 | 21,711 |
| Other comprehensive income (loss) - cash flow hedges | | 1,410 | (5,397) |
| TOTAL COMPREHENSIVE INCOME | \$ | 14,229 | 16,314 |
| BASIC PER COMMON SHARE DATA FOR NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS | | | |
| Net income attributable to common stockholders | \$ | 0.38 | 0.67 |
| Weighted average shares outstanding | | 33,361 | 32,254 |
| DILUTED PER COMMON SHARE DATA FOR NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS | | | |
| Net income attributable to common stockholders | \$ | 0.38 | 0.67 |
| Weighted average shares outstanding | | 33,409 | 32,307 |
| | | | |



| | - | Three Months March 3 | |
|--|----|-------------------------|--------------|
| | | 2017 | 2016 |
| NET INCOME | \$ | 12,973 | 21,830 |
| (Gain) on sales of real estate investments | • | - | (11,332) |
| (Gain) loss on sales of non-operating real estate | | 40 | (10) |
| Interest income | | (62) | (64) |
| Other income | | (17) | (21) |
| Interest rate swap ineffectiveness | | - | 5 |
| Depreciation and amortization | | 20,225 | 19,162 |
| Company's share of depreciation from unconsolidated investment | | 31 | 31 |
| Interest expense (1) | | 8,686 | 9,065 |
| General and administrative expense (2) | | 5,478 | 5,312 |
| Noncontrolling interest in PNOI of consolidated 80% joint ventures | | (211) | (201) |
| PROPERTY NET OPERATING INCOME (PNOI) | \$ | 47,143 | 43,777 |
| | | | |
| COMPONENTS OF PNOI: | ¢ | 44.000 | 40.704 |
| PNOI from Same Properties PNOI from 2016 and 2017 Acquisitions | \$ | 44,280 673 | 42,701 |
| PNOI from 2016 and 2017 Acquisitions PNOI from 2016 and 2017 Development and Redevelopment Properties | | 2,290 | 190 |
| PNOI from 2016 Operating Property Dispositions | | 2,290 | 944 |
| Other PNOI | | (100) | (58) |
| TOTAL PNOI | \$ | 47,143 | 43,777 |
| | | | |
| NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. | • | 40.040 | 04 744 |
| COMMON STOCKHOLDERS | \$ | 12,819 | 21,711 |
| Depreciation and amortization | | 20,225 31 | 19,162 31 |
| Company's share of depreciation from unconsolidated investment Depreciation and amortization from noncontrolling interest | | | (54) |
| (Gain) on sales of real estate investments | | (55) | (11,332) |
| FUNDS FROM OPERATIONS (FFO) ATTRIBUTABLE TO COMMON STOCKHOLDERS | \$ | 33,020 | 29,518 |
| | | 22,222 | |
| NET INCOME | \$ | 12,973 | 21,830 |
| Interest expense (1) | | 8,686 | 9,065 |
| Depreciation and amortization | | 20,225 | 19,162 |
| Company's share of depreciation from unconsolidated investment | | 31 | 31 |
| EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION (EBITDA) | | 41,915 | 50,088 |
| (Gain) on sales of real estate investments | | - | (11,332) |
| ADJUSTED EBITDA | \$ | 41,915 | 38,756 |
| DILUTED PER COMMON SHARE DATA FOR NET INCOME ATTRIBUTABLE TO | | | |
| EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS | | | |
| Net income attributable to common stockholders | \$ | 0.38 | 0.67 |
| | | | |
| Funds from operations (FFO) attributable to common stockholders | \$ | 0.99 | 0.91 |

⁽¹⁾ Net of capitalized interest of \$1,646 and \$1,162 for the three months ended March 31, 2017 and 2016, respectively.

⁽²⁾ Net of capitalized development costs of \$1,244 and \$891 for the three months ended March 31, 2017 and 2016, respectively.





| | Three Months Ended March 31, | | |
|---|------------------------------|-----------------|----------|
| | | 2017 | 2016 |
| OPERATING ACTIVITIES | | | |
| Net income | \$ | 12,973 | 21,830 |
| Adjustments to reconcile net income to net cash provided by operating activities: | Ψ | 12,570 | 21,000 |
| Depreciation and amortization | | 20,225 | 19,162 |
| Stock-based compensation expense | | 2,357 | 2,790 |
| Gain, net of loss, on sales of real estate investments and non-operating real estate | | 40 | (11,342) |
| | | 40 | (11,542) |
| Changes in operating assets and liabilities: Accrued income and other assets | | 1,625 | 1,504 |
| | | · · | • |
| Accounts payable, accrued expenses and prepaid rent Other | | (13,671) 264 | (15,267) |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | - | | (24) |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | | 23,813 | 18,653 |
| INVESTING ACTIVITIES | | | |
| Real estate development | | (22,178) | (16,598) |
| Purchases of real estate | | (20,611) | - |
| Real estate improvements | | (4,270) | (6,054) |
| Net proceeds from sales of real estate investments and non-operating real estate | | 773 | 18,974 |
| Repayments on mortgage loans receivable | | 32 | 30 |
| Changes in accrued development costs | | 5,153 | (724) |
| Changes in other assets and other liabilities | | (3,266) | (2,392) |
| NET CASH USED IN INVESTING ACTIVITIES | | (44,367) | (6,764) |
| FINANCING ACTIVITIES | | | |
| Proceeds from unsecured bank credit facilities | | 84,734 | 76,646 |
| Repayments on unsecured bank credit facilities | | (76,518) | (60,309) |
| Repayments on secured debt | | (3,526) | (4,656) |
| Debt issuance costs | | (87) | (289) |
| Distributions paid to stockholders (not including dividends accrued on unvested restricted stock) | | (21,515) | (20,413) |
| Proceeds from common stock offerings | | 39,456 | - |
| Proceeds from dividend reinvestment plan | | 57 | 64 |
| Other | | (2,525) | (2,968) |
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES | | 20,076 | (11,925) |
| | | | |
| DECREASE IN CASH AND CASH EQUIVALENTS | | (478) | (36) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD | | 522 | 48 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$ | 44 | 12 |
| SUPPLEMENTAL CASH FLOW INFORMATION | | | |
| Cash paid for interest, net of amounts capitalized of \$1,646 and \$1,162 for | | | |
| 2017 and 2016, respectively | \$ | 7,721 | 8,835 |



| | | Months Er March 31, | nded | Without Straight-line Rent Adjustments Three Months Ended March 31, | | | |
|--|--------------|------------------------|----------|---|--------|----------|--|
| | 2017 | 2016 | % Change | 2017 | 2016 | % Change | |
| COMPONENTS OF PNOI | | | | | | | |
| Same property without termination fees | \$ 44,171 | 42,518 | 3.9% | 44,316 | 41,744 | 6.2% | |
| Same property termination fees | 109 | 183 | | 117 | 221 | | |
| Same property | \$ 44,280 | 42,701 | 3.7% | 44,433 | 41,965 | 5.9% | |
| 2016 acquisitions | 446 | - | | 436 | - | | |
| 2017 acquisitions | 227 | - | | 215 | - | | |
| 2016 development & redevelopment | 1,139 | 191 | | 871 | 99 | | |
| 2017 development & redevelopment | | | | | | | |
| Transferred in current quarter | 700 | (1) | | 350 | (1) | | |
| Lease-up and under construction | 451 | - | | 393 | - | | |
| 2016 operating property dispositions | - | 944 | | - | 958 | | |
| Other | (100) | (58) | | (100) | (58) | | |
| TOTAL PNOI | \$ 47,143 | 43,777 | , | 46,598 | 42,963 | | |
| REAL ESTATE INCOME & EXPENSE | | | | | | | |
| Income from real estate operations | \$ 66,137 | 61,568 | | | | | |
| Expenses from real estate operations Noncontrolling interest in PNOI of | (19,007) | (17,820) | | | | | |
| consolidated 80% joint ventures | (211) | (201) | | | | | |
| PNOI from 50% owned unconsolidated | | | | | | | |
| investment | 224 | 230 | | | | | |
| TOTAL PNOI | \$ 47,143 | 43,777 | | | | | |
| EXPENSE TO REVENUE RATIO | 28.7% | 28.9% | | | | | |



| Three Months Ended | |
|--------------------|--|
| March 31. | |

| 2017 | 2016 |
|------------------------------------|---|
| (Items below repres (decreases) | |
| \$ 591 | 876 |
| (38) | (24) |
| 553 | 852 |
| 117 | 221 |
| (8) | (38) |
| 109 | 183 |
| (12) | (100) |
| (2,357) | (2,790) |
| (314) | (313) |
| - | (5) |
| 136 | 125 |
| 8 | 9 |
| | (Items below repress (decreases) \$ 591 (38) 553 117 (8) 109 (12) (2,357) (314) |

Three Months Ended

| | March | 31, |
|---|--------|--------|
| eighted average common shares ASIC SHARES FOR EARNINGS PER SHARE (EPS) tential common shares: Unvested restricted stock | 2017 | 2016 |
| WEIGHTED AVERAGE COMMON SHARES | | |
| Weighted average common shares | 33,361 | 32,254 |
| BASIC SHARES FOR EARNINGS PER SHARE (EPS) | 33,361 | 32,254 |
| Potential common shares: | | |
| Unvested restricted stock | 48 | 53 |
| DILUTED SHARES FOR EPS AND FFO | 33,409 | 32,307 |



| | | | _ | | Costs In | curred | | Anticipated | | |
|------------------------------|-------------|-------------|----------------------|-----|------------|------------|-------------|------------------------|----------|-----------|
| | | | 0 | | 1st Qtr | Cumulative | Projected | Conversion Date (1) | % Leased | |
| Lease-up (2) | | - | Square Feet (SF) | | 2017 | at 3/31/17 | Total Costs | Date " | 4/19/17 | |
| Jones Corporate Park (3) | Las Vega | ae NV | 416,000 | \$ | 275 | 39,815 | 43,700 | 04/17 | 50% | |
| Ten Sky Harbor | Phoenix, | | 64,000 | Ψ | 100 | 5,365 | 6,800 | 04/17 | 0% | |
| Steele Creek VI | Charlotte | | 137,000 | | 542 | 7,548 | 8,200 | 05/17 | 100% | |
| Horizon VII | Orlando, | | 109,000 | | 950 | 7,841 | 8,700 | 06/17 | 83% | |
| Alamo Ridge IV | San Anto | | 97,000 | | 299 | 5,244 | 6,000 | 03/18 | 0% | |
| Total Lease-up | | , | 823,000 | | 2,166 | 65,813 | 73,400 | | 53% | Wgt Avg % |
| Projected Stabilized Yield | (4) | <u>-</u> | 7.2% | | | | | | | |
| Under Construction (2) | | | | | | | | | | |
| Horizon V | Orlando, | | 141,000 | | 4,664 | 9,099 | 9,900 | 06/17 | 100% | |
| Eisenhauer Point 4 | San Anto | | 85,000 | | 1,150 | 3,803 | 5,600 | 07/17 | 100% | |
| CreekView 121 1 & 2 | Dallas, T | | 193,000 | | 2,878 | 14,733 | 16,700 | 08/17 | 83% | |
| Country Club V | Tucson, / | | 300,000 | | 385 | 3,680 | 24,200 | 02/18 | 100% | |
| Eisenhauer Point 3 | San Anto | | 71,000 | | 1,190 | 3,938 | 5,400 | 04/18 | 0% | |
| SunCoast 4 | Ft Myers, | | 93,000 | | 1,249 | 7,504 | 8,700 | 05/18 | 27% | |
| Weston (5) | Ft Laude | | 134,000 | | 226 | 14,507 | 15,900 | 05/18 | 29% | |
| Steele Creek VII | Charlotte | | 120,000 | | 4,332 | 4,332 | 8,600 | 07/18 | 0% | |
| Horizon XII | Orlando, | | 140,000 | | 4,047 | 4,047 | 11,200 | 09/18 | 0% | |
| Oak Creek VII | Tampa, F | | 116,000 | | 2,225 | 2,225 | 7,200 | 09/18 | 0% | |
| Total Under Construction | • / | - | 1,393,000 | | 22,346 | 67,868 | 113,400 | • | 54% | Wgt Avg % |
| Projected Stabilized Yield | (4) | - | 7.9% | | | | | | | |
| Prospective Development | | Acres | Projected SF | | | | | • | 53% | Wgt Avg % |
| Phoenix, AZ | - | 20 | 261,000 | | 64 | 3,957 | | | | |
| Tucson, AZ ⁽⁶⁾ | | | 201,000 | | (417) | | | | | |
| Ft Myers, FL | | 42 | 570,000 | | - | 13,643 | | | | |
| Miami, FL | | 61 | 850,000 | | 645 | 27,889 | | | | |
| Orlando, FL ⁽⁷⁾ | | 78 | 522,000 | | (3,534) | 12,595 | | | | |
| Tampa, FL (7) | | 8 | 32,000 | | (2,153) | 1,528 | | | | |
| Jackson, MS | | 3 | 28,000 | | - | 706 | | | | |
| Charlotte, NC (7) | | 64 | 748,000 | | (1,440) | 7,863 | | | | |
| Dallas, TX (8) | | 47 | 648,000 | | (282) | 12,040 | | | | |
| El Paso, TX | | 13 | 251,000 | | - | 2,444 | | | | |
| Houston, TX | | 104 | 1,476,000 | | 1 | 21,375 | | | | |
| San Antonio, TX | | 45 | 544,000 | | 653 | 6,592 | | | | |
| Total Prospective Developm | ent | 485 | 5,930,000 | | (6,463) | 110,632 | | | | |
| | = | 485 | 8,146,000 | \$ | 18,049 | 244,313 | | | | |
| Completed Development a | nd Transf | erred to Re | eal Estate Propertie | s C | Ouring 201 | 7 (2) | | | | |
| 1st Quarter | | | SF | | | | | | | |
| Alamo Ridge III | San Anto | nio, TX | 135,000 | \$ | 405 | 10,964 | | | 100% | |
| Eisenhauer Point 1 & 2 | San Anto | nio, TX | 201,000 | | 154 | 15,930 | | | 83% | |
| Madison IV & V | Tampa, F | FL | 145,000 | | 1,143 | 8,668 | | | 82% | |
| Parc North 1-4 (9) | Dallas, T | X | 446,000 | | 239 | 32,359 | | | 54% | |
| South 35th Avenue (10) | Phoenix, | AZ | 125,000 | | 110 | 1,774 | | | 67% | |
| | | - | 1,052,000 | | 2,051 | 69,695 | | | | |
| Total Transferred to Real Es | state Prope | rties | 1,052,000 | \$ | 2,051 | 69,695 | | | | |
| Projected Stabilized Yield | (4) | _ | 7.7% | | | | | | | |

⁽¹⁾ Transferred from Development to the Portfolio-earlier of 80% occupied or one year after completion date.

 $^{^{(2)}\,}$ See PNOI schedule on Page 7 for net operating income by category.

This project, which was recently developed by the seller, was acquired by EastGroup on 11/15/16 and is considered to be in the lease-up phase.

⁽⁴⁾ Weighted average yield based on property net operating income at 100% occupancy and rents computed on a straight-line basis.

⁽⁵⁾ This project, which was acquired by EastGroup on 11/1/16, is being redeveloped.

⁽⁶⁾ Negative amount represents land inventory costs transferred to *Real Estate Properties* for storage yard and parking lot expansion.

⁽⁷⁾ Negative amounts represents land inventory costs transferred to *Under Construction*.

⁽⁸⁾ Negative amount represents North Stemmons land sold on 3/23/17.

⁽⁹⁾ This project, which was recently developed by the seller, was acquired by EastGroup on 7/8/16 during the lease-up phase.

⁽¹⁰⁾ This property was redeveloped from a manufacturing building to a multi-tenant distribution building.



| | Interest Rate | Maturity Date | Balance at March 31, 2017 | Weighted Average Interest Rate |
|---|------------------|----------------------|------------------------------|--|
| UNSECURED BANK CREDIT FACILITIES | | | | |
| \$35MM line Variable rate | 1.983% | 07/30/19 | \$ 18,236 | |
| \$300MM line | 1.903% | 07/30/19 | \$ 18,236 | |
| Variable rate | 1.936% | 07/30/19 | 102,000 | |
| Fixed rate (1) | 2.020% | 07/30/19 | 80,000 | |
| Carrying amount | 2.02070 | 07/50/15 | 200,236 | |
| Unamortized debt issuance costs | | | (931 | |
| UNSECURED BANK CREDIT FACILITIES | | | 199,305 | |
| UNSECURED DEBT - FIXED RATE (2) | | | | |
| | 3.910% | 12/21/18 | 50,000 | |
| | 2.846% | 07/31/19 | 75,000 | |
| | 3.800% | 08/28/20 | 30,000 | |
| | 3.752% | 12/20/20 | 75,000 | |
| | 2.335% | 07/30/21 | 40,000 | |
| | 3.031% | 02/28/22 | 75,000 | |
| | 2.863% | 04/01/23 | 65,000 | |
| | 3.800% | 08/28/23 | 50,000 | |
| | 3.480% | 12/15/24 | 60,000 | |
| | 3.800% | 08/28/25 | 20,000 | |
| | 3.970% | 10/01/25 | 25,000 | |
| | 3.990% | 10/07/25 | 50,000 | |
| | 3.750% | 12/15/26 | 40,000 | _ |
| Carrying amount | | | 655,000 | 3.4% |
| Unamortized debt issuance costs UNSECURED DEBT - FIXED RATE | | | (2,050 652,950 | _ |
| | | | | _ |
| SECURED DEBT - FIXED RATE | 5 5 7 00/ | 00/05/47 | 40.500 | |
| | 5.570% 7.500% | 09/05/17 05/05/19 | 46,596 51,586 | |
| | 7.300% 5.390% | 02/29/20 | 51,566 | |
| | 4.390% | 02/29/20 | 57,627 | |
| | 4.390% | 06/05/21 | 52,116 | |
| | 4.730 % | 01/05/22 | 43,957 | |
| | 3.850% | 11/30/26 | 2,643 | |
| Carrying amount | 3.030 /0 | 11/30/20 | 255,060 | _ |
| Unamortized debt issuance costs | | | (1,074 | |
| SECURED DEBT - FIXED RATE | | | 253,986 | _ |
| TOTAL DEBT | | | | |
| Total carrying amount | | | 1,110,296 | 3.6% |
| Total unamortized debt issuance costs | | | (4,055 | |
| TOTAL DEBT | | | \$ 1,106,241 | _ |
| EQUITY MARKET CAPITALIZATION | | | | |
| Shares outstanding - common | | | 33,897,304 | |
| Price per share | | | | |
| TOTAL EQUITY MARKET CAPITALIZATION | | | \$ 73.53 \$ 2,492,469 | |
| TOTAL MARKET CAPITALIZATION (DEBT AND EQUITY) (3) | | | \$ 3,602,765 | _ |
| TOTAL DEBT / TOTAL MARKET CAPITALIZATION (3) | | | 30.8% | <u>) </u> |
| | | | | |

⁽¹⁾ This draw has an effectively fixed interest rate due to an interest rate swap that matures 8/15/18.

⁽²⁾ These loans have a fixed interest rate or an effectively fixed interest rate due to interest rate swaps maturing on the same date as the loan.

 $^{\,^{(3)}\,}$ Before deducting unamortized debt issuance costs.



| <u>_</u> | Amort | ization | Balloor | n Payments | | Total | | |
|------------------------------------|------------|------------------|------------|------------------|------------|------------------|--|--|
| | | Weighted Average | | Weighted Average | | Weighted Average | | |
| Year | Repayments | Interest Rate | Repayments | Interest Rate | Repayments | Interest Rate | | |
| UNSECURED | | | | | | | | |
| 2018 | - | N/A | \$ 50,000 | 3.910% | \$ 50,000 | 3.910% | | |
| 2019 | - | N/A | 75,000 | 2.846% | 75,000 | 2.846% | | |
| 2020 | - | N/A | 105,000 | 3.766% | 105,000 | 3.766% | | |
| 2021 | - | N/A | 40,000 | 2.335% | 40,000 | 2.335% | | |
| 2022 and beyond | - | N/A | 385,000 | 3.473% | 385,000 | 3.473% | | |
| UNSECURED TOTAL / WEIGHTED AVERAGE | - | N/A | 655,000 | 3.412% | 655,000 | 3.412% | | |
| SECURED | | | | | | | | |
| Remainder of 2017 | 9,634 | 5.255% | 45,069 | 5.570% | 54,703 | 5.515% | | |
| 2018 | 11,316 | 5.212% | - | N/A | 11,316 | 5.212% | | |
| 2019 | 9,844 | 4.751% | 45,725 | 7.500% | 55,569 | 7.013% | | |
| 2020 | 9,096 | 4.426% | - | N/A | 9,096 | 4.426% | | |
| 2021 | 3,962 | 4.298% | 85,601 | 4.560% | 89,563 | 4.548% | | |
| 2022 and beyond | 609 | 3.850% | 34,204 | 4.079% | 34,813 | 4.075% | | |
| SECURED TOTAL / WEIGHTED AVERAGE | 44,461 | 4.858% | 210,599 | 5.336% | 255,060 | 5.253% | | |
| TOTAL / WEIGHTED AVERAGE \$ | 44,461 | 4.858% | \$ 865,599 | 3.880% | \$ 910.060 | 3.928% | | |

Note: Excludes unsecured bank credit facilities.



| | Shares Issued and Sold | Sales Price (Per Share) | | Gross Proceeds | | Offering-Related Fees and Expenses | | Net Proceeds | |
|------------------------------|------------------------|----------------------------|-------|----------------|--------|---------------------------------------|-------|--------------|--------|
| 1 st Quarter 2017 | 544,144 | \$ | 73.51 | \$ | 40,000 | \$ | (544) | \$ | 39,456 |

Sales Agency Financing Agreements Dated March 2017

| Total Shares Authorized for Issuance | 7,771,797 |
|--|-----------|
| Total Shares Issued Through March 31, 2017 | (544,144) |
| Shares Remaining for Issuance as of March 31, 2017 | 7,227,653 |



| | Months Ended rch 31, 2017 |
|--|---------------------------|
| Adjusted EBITDA for the period | \$ 41,915 |
| Adjust PNOI for acquisitions as if owned for entire period | 158 |
| Adjust PNOI for developments in lease-up or under construction | (451) |
| Adjust PNOI for properties sold during the period | |
| Pro Forma EBITDA | \$ 41,622 |
| PRO FORMA EBITDA – ANNUALIZED | \$ 166,488 |
| Debt at March 31, 2017 | \$ 1,106,241 |
| Subtract developments in lease-up or under construction | (133,681) |
| Adjusted Debt | \$ 972,560 |
| ADJUSTED DEBT-TO-PRO FORMA EBITDA RATIO | 5.84 |





ACQUISITIONS

| | | | | | | Allocation of Purchase Price | | | |
|-------------------------|---|---------------|-------------------------|----------------------------------|--------|--|--|---|--|
| Date | Property Name | Location | Size | Purchase Price ⁽¹⁾ | | Land, Building and Tenant Improvements | In-Place Lease Value ⁽²⁾ | Net Above (Below) Market Lease Value ⁽³⁾ | |
| 1 st Quarter | | | | | | | | | |
| 02/07/17 | Shiloh 400 | Atlanta, GA | 238,000 SF | \$ | 20,347 | 18,712 | 1,801 | (166) | |
| 02/16/17 | Country Club 2 Land (Parking Lot Expansion) | Tucson, AZ | 2.9 Acres | | 264 | 264 | - | - | |
| 03/30/17 | Steele Creek Phase II Land | Charlotte, NC | 2.0 Acres | | 659 | 659 | - | - | |
| Total Acquis | sitions | | 238,000 SF 4.9 Acres | \$ | 21,270 | 19,635 | 1,801 | (166) | |

SALES

| Date | Property Name | Location | Size | _ | ross s Price | Realized Gain (Loss) |
|-------------------------|---------------------|------------|-----------|----|-----------------|-------------------------|
| 1 st Quarter | | | | | | |
| 03/23/17 | North Stemmons Land | Dallas, TX | 4.9 Acres | \$ | 850 | (40) ⁽⁴⁾ |

⁽¹⁾ Represents acquisition price plus closing costs.

⁽²⁾ Intangible asset representing the value of the leases in place at the acquisition date; included in *Other Assets*.

⁽³⁾ Intangible asset representing the net value of the above and below market rate leases in place at the acquisition date; included in *Other assets* (Above Market Lease Value) and *Other liabilities* (Below Market Lease Value).

⁽⁴⁾ Included in *Other* on the Consolidated Statements of Income and Comprehensive Income, included in FFO.



Three Months Ended March 31,

| | Waich 31, | | | | | |
|-----------------------------------|-----------|-------|-------|--|--|--|
| CAPITAL EXPENDITURES | | 2017 | 2016 | | | |
| Upgrade on Acquisitions | \$ | 15 | 39 | | | |
| Tenant Improvements: | | | | | | |
| New Tenants | | 2,400 | 2,309 | | | |
| Renewal Tenants | | 675 | 491 | | | |
| Other: | | | | | | |
| Building Improvements | | 771 | 1,300 | | | |
| Roofs | | 620 | 1,413 | | | |
| Parking Lots | | 142 | 173 | | | |
| Other | | 113 | 201 | | | |
| TOTAL CAPITAL EXPENDITURES (3) | \$ | 4,736 | 5,926 | | | |
| CAPITALIZED LEASING COSTS (1) | | | | | | |
| Development | \$ | 1,251 | 817 | | | |
| New Tenants | Ψ | 2,195 | 1,612 | | | |
| Renewal Tenants | | 1,890 | 1,270 | | | |
| TOTAL CAPITALIZED LEASING COSTS | \$ | 5,336 | 3,699 | | | |
| AMORTIZATION OF LEASING COSTS (2) | \$ | 2,470 | 2,385 | | | |

⁽¹⁾ Included in Other Assets.

Three Months Ended March 31

| | Maich | , |
|---|-------------|-------|
| | 2017 | 2016 |
| Total Capital Expenditures | \$ 4,736 | 5,926 |
| Change in Real Estate Property Payables | (466) | 128 |
| Real Estate Improvements | \$ 4,270 | 6,054 |

 $^{^{(2)}}$ Included in Depreciation and Amortization .

⁽³⁾ Reconciliation of Total Capital Expenditures to Real Estate Improvements on the Consolidated Statements of Cash Flows:



Three Months Ended March 31, 2017

| | | Ma | arch 31, 2017 | |
|--|--------|----------|---------------|---|
| | # of | % of # | Total | % of SF |
| | Leases | Expiring | Square Feet | Expiring |
| | | | | |
| Percentage Leased | | | 97.0% | |
| Percentage Occupied | | | 95.6% | |
| | | | | |
| | | | | |
| Total Square Feet Operating Properties | | | | |
| Beginning of Period | | | 34,951,000 | |
| Acquisitions | | | 238,000 | |
| Dispositions | | | - | |
| Development Transfers | | | 1,053,000 | |
| End of Period | | • | 36,242,000 | - |
| | | • | | |
| | | | | |
| | 1 | | | |
| Change in Vacancy | į. | | = | |
| Beginning of Period Unoccupied | | | 1,117,000 | 3.2% of Total Portfolio |
| Less: New Leases Signed with Terms Commencing | | | | |
| after end of Prior Period | 15 | | (181,000) | |
| Beginning of Period Not Leased | | • | 936,000 | |
| | | • | , | - |
| Plus : Leases Expiring | 97 | | 2,420,000 | 6.7% of Total Portfolio |
| Early Terminations/Bankruptcies | 8 | | 223,000 | |
| New Development/Acquisition Vacancy | | | 376,000 | - |
| Total | | | 3,019,000 | <u>-</u> |
| Less: Renewal Leases Signed of Expiring SF | 67 | 69% | (1,863,000) | 77% Renewed of Expiring SF |
| New Leases Signed of Expiring SF | 18 | 09 /6 | (361,000) | |
| New Leases Signed of Early Terminations/Bankruptcies | 4 | | (153,000) | |
| New Leases Signed of Vacancy SF | 22 | | (421,000) | |
| Total | 111 | | (2,798,000) | |
| | | • | | • |
| Total Net Change in Month to Month Leases | | | (51,000) | |
| Total Dispositions | | | - | • |
| End of Period Not Leased | | | 1,106,000 | 3.0% of Total Portfolio |
| Plus: New Leases Signed with Terms Commencing after | | | | |
| end of Current Period | 19 | | 484,000 | |
| End of Period Unoccupied | | • | 1,590,000 | - 4.4% of Total Portfolio |
| | | ī | , , | • |
| | | | | |
| | | | | |
| Leases Signed after the End of Period | | | | |
| Renewals after 03/31/17 | | | 196,000 | |
| New Leases after 03/31/17 | | | 117,000 | <u>.</u> |
| | | | 313,000 | - |



Three Months Ended March 31, 2017

| | maron 01, 2017 | | | | | | | |
|---|----------------|-----------------------------|-------------------|-----------------------------|--------------|--|--|--|
| Based on Leases Signed During the Period | Le | New eases ⁽¹⁾ | Renewal Leases | New & Renewal Leases (1) | Per Year | | | |
| Weighted Average Term in Years Average Lease Size (SF) | | 5.7 19,686 | 3.7 27,784 | 4.3 24,757 | | | | |
| Rental Change ⁽²⁾ Rental Change without S/L Rent ⁽²⁾ | | 17.1% 10.7% | 17.6% 4.3% | 17.4% 6.3% | | | | |
| Tenant Improvement PSF ⁽³⁾ Leasing Commission PSF ⁽³⁾ | \$ | 4.28 2.76 | 0.73 1.04 | 1.78 1.55 | 0.41 0.36 | | | |
| Total Leasing Costs | \$ | 7.04 | 1.77 | 3.33 | 0.77 | | | |

⁽¹⁾ Does not include leases with terms less than 12 months and leases for first generation space on properties acquired or developed by EastGroup.

Does not include leases for space that was vacant more than 24 months.

⁽³⁾ Per Square Foot (PSF) amounts represent total amounts for the life of the lease.





| · | | | | | | | | Same Pro | perty | Rental C | hange |
|-----------------------------------|---------------|----------|---------------|--------|----------|---------------------|-----------|------------|---------------------|--------------|---------------------|
| | Total | | | | | Lease Exp | irations | PNOI Ch | ange | New and Rene | wal Leases (3) |
| | Square Feet | % | Annualized | % | % | in Squai | re Feet | QTF | | QT | |
| | of Properties | of Total | Base Rent (1) | Leased | Occupied | 2017 ⁽²⁾ | 2018 | Unadjusted | Cash ⁽⁴⁾ | Unadjusted | Cash ⁽⁴⁾ |
| Florida | | | | | | | | | | | |
| Tampa | 4,241,000 | 11.7% | 11.2% | 97.9% | 97.8% | 216,000 | 948,000 | 5.8% | 9.3% | 24.6% | 5.9% |
| Orlando | 2.879.000 | 7.9% | 8.9% | 99.3% | 99.3% | 176,000 | 431,000 | -0.3% | 3.4% | 13.3% | 4.2% |
| Jacksonville | 2,273,000 | 6.3% | 5.1% | 99.2% | 97.9% | 86,000 | 428,000 | 9.3% | 9.1% | 19.8% | 2.5% |
| Ft. Lauderdale | 937,000 | 2.6% | 3.1% | 97.1% | 96.2% | 100,000 | 195,000 | 14.3% | 10.4% | 11.8% | -4.6% |
| Ft. Myers | 218,000 | 0.6% | 0.8% | 100.0% | 100.0% | 31,000 | 38,000 | 3.3% | 3.0% | 45.5% | 37.1% |
| , | 10,548,000 | 29.1% | 29.1% | 98.5% | 98.1% | 609,000 | 2,040,000 | 5.1% | 7.2% | 19.1% | 3.1% |
| <u>Texas</u> | | | | | | • | | | | | |
| Dallas | 3,256,000 | 9.0% | 6.7% | 92.2% | 89.2% | 286,000 | 437,000 | 5.1% | 8.9% | 15.3% | 16.3% |
| Houston | 5,942,000 | 16.4% | 16.7% | 95.5% | 92.6% | 534,000 | 420,000 | -8.5% | -8.0% | -3.8% | -8.7% |
| San Antonio | 2,606,000 | 7.2% | 7.7% | 94.8% | 93.7% | 119,000 | 469,000 | 1.9% | 5.3% | 14.4% | 2.0% |
| Austin | 600,000 | 1.7% | 2.2% | 100.0% | 100.0% | - | 133,000 | 2.1% | 4.9% | 32.5% | 40.0% |
| El Paso | 958,000 | 2.6% | 1.9% | 100.0% | 100.0% | 31,000 | 174,000 | 2.4% | 4.0% | 2.4% | -2.8% |
| | 13,362,000 | 36.9% | 35.2% | 95.1% | 92.8% | 970,000 | 1,633,000 | -2.9% | -1.1% | 3.2% | -2.3% |
| <u>California</u> | | | | | | | | | | | |
| San Francisco | 1,045,000 | 2.9% | 3.3% | 100.0% | 100.0% | 71,000 | 72,000 | 11.6% | 10.2% | 30.2% | 29.2% |
| Los Angeles ⁽⁵⁾ | 2,140,000 | 5.9% | 7.1% | 100.0% | 96.1% | 45,000 | 129,000 | 8.6% | 11.5% | 57.8% | 28.8% |
| Santa Barbara ⁽⁵⁾ | 184.000 | 0.5% | 1.8% | 94.7% | 94.7% | 54,000 | 21,000 | 5.1% | 4.2% | N/A | N/A |
| Fresno | 398,000 | 1.1% | 0.9% | 100.0% | 100.0% | 38,000 | 125,000 | 5.0% | 12.6% | 12.7% | 3.0% |
| San Diego | 465,000 | 1.3% | 1.4% | 100.0% | 100.0% | 34,000 | 222,000 | 6.7% | 5.8% | N/A | N/A |
| ŭ | 4,232,000 | 11.7% | 14.5% | 99.8% | 97.8% | 242,000 | 569,000 | 8.4% | 9.6% | 46.1% | 28.7% |
| <u>Arizona</u> | | | | | | | | | | | |
| Phoenix | 2,299,000 | 6.3% | 5.8% | 92.7% | 91.9% | 174,000 | 216,000 | 24.7% | 31.7% | 9.0% | -0.5% |
| Tucson | 750,000 | 2.1% | 1.8% | 99.4% | 99.4% | 17,000 | 220,000 | 5.7% | 15.7% | -1.1% | 0.0% |
| | 3,049,000 | 8.4% | 7.6% | 94.3% | 93.7% | 191,000 | 436,000 | 19.2% | 27.0% | 3.0% | -0.2% |
| North Carolina | ' | | | | | | | | | | |
| Charlotte | 2,873,000 | 7.9% | 6.9% | 98.6% | 98.2% | 144,000 | 338,000 | 4.5% | 6.6% | 21.2% | 8.7% |
| | 2,873,000 | 7.9% | 6.9% | 98.6% | 98.2% | 144,000 | 338,000 | 4.5% | 6.6% | 21.2% | 8.7% |
| <u>Georgia</u> | | | | | | | | | | | |
| Atlanta | 238,000 | 0.7% | 0.7% | 100.0% | 100.0% | - | 85,000 | N/A | N/A | N/A | N/A |
| | 238,000 | 0.7% | 0.7% | 100.0% | 100.0% | - | 85,000 | N/A | N/A | N/A | N/A |
| Total Core Markets | 34,302,000 | 94.7% | 94.0% | 97.0% | 95.7% | 2,156,000 | 5,101,000 | 3.5% | 5.7% | 17.2% | 6.1% |
| Total Other Markets | 1,940,000 | 5.3% | 6.0% | 96.3% | 94.9% | 187,000 | 197,000 | 7.5% | 9.1% | 22.1% | 12.3% |
| Total Operating Properties | 36,242,000 | 100.0% | 100.0% | 97.0% | 95.6% | 2,343,000 | 5,298,000 | 3.7% | 5.9% | 17.4% | 6.3% |
| | | | | | | | | | | | |

Based on the Annualized Base Rent as of the reporting period for occupied square feet (without S/L Rent).

Square Feet expiring during the remainder of the year.

Does not include leases with terms less than 12 months, leases for first generation space on properties acquired or developed by EastGroup, and leases for space that was vacant more than 24 months.

⁽⁴⁾ Without straight-line rent adjustments.

⁽⁵⁾ Includes the Company's share of its less-than-wholly-owned real estate investments.



| | EGP Total | Houston | % of | Но | uston |
|---------------------------------------|-------------|-----------------|-----------|----------|------------|
| | Square Feet | Square Feet (1) | | % Leased | % Occupied |
| Operating Properties: | | | | | |
| Total 12/31/16 | 34,951,000 | 5,942,000 | 17.0% | | |
| Acquisitions | 238,000 | - | N/A | | |
| Dispositions | , - | _ | N/A | | |
| Development Transfers | 1,053,000 | - | N/A | | |
| Total 03/31/17 | 36,242,000 | 5,942,000 (2) | 16.4% | 95.5% | 92.6% |
| Development: | | | | | |
| Properties in Lease-Up | 823,000 | _ | | | |
| Properties Under Construction | 1,393,000 | - | | | |
| Properties Transferred in 2017 | 1,053,000 | - | | | |
| 1st QTR 2017 Development Starts | 376,000 | - | | | |
| Projected 2017 Development Starts (3) | 919,000 | - | | | |
| Leases Expiring: | | | | | |
| Month-to-Month | 269,000 | 107,000 | | | |
| Vacancy | 1,106,000 | 266,000 | | | |
| 2017 | 2,343,000 | 534,000 | | | |
| 2018 | 5,298,000 | 420,000 | | | |
| 2019 | 5,718,000 | 900,000 | | | |
| 2020 | 5,730,000 | 708,000 | | | |
| 2021 | 5,906,000 | 1,057,000 | | | |
| 2022 and beyond | 9,872,000 | 1,950,000 | | | |
| Total | 36,242,000 | 5,942,000 | | | |
| | | | % of | | |
| | EGP Total | Houston | EGP Total | | |
| Property Net Operating Income (PNOI): | | | | - | |
| Year 2016 | \$ 178,697 | \$ 32,768 | 18.3% | | |
| 1st QTR 2016 | 43,777 | 8,822 | 20.2% | | |
| 1st QTR 2017 | 47,143 | 7,533 | 16.0% | | |

| | Houston |
|---|--------------|
| | 1st QTR 2017 |
| Rental Change | -3.8% |
| Rental Change without S/L Rent | -8.7% |
| Same Property NOI Change | -8.5% |
| Same Property NOI Change without S/L Rent | -8.0% |

There are no Oil & Gas related companies in our top five customers by square feet and none that are in spaces larger than 100,000 square feet.
 Includes 5,207,000 square feet (87.6%) developed by EastGroup.

⁽³⁾ Total projected remaining development starts for 2nd QTR - 4th QTR 2017.



| LEASE EXPIRATION | Square Footage of Leases Expiring | % of Total SF | E Le: | ualized Current Base Rent of ases Expiring hout S/L Rent) | % of Total Base Rent of Leases Expiring (without S/L Rent) |
|--------------------------|--------------------------------------|------------------|----------|--|---|
| Month-to-Month | 269,000 | 0.7% | \$ | 1,814 | 0.9% |
| Vacancy ⁽¹⁾ | 1,106,000 | 3.1% | | - | 0.0% |
| 2017 - remainder of year | 2,343,000 | 6.5% | | 15,328 | 7.7% |
| 2018 | 5,298,000 | 14.6% | | 30,986 | 15.6% |
| 2019 | 5,718,000 | 15.8% | | 33,142 | 16.7% |
| 2020 | 5,730,000 | 15.8% | | 31,949 | 16.1% |
| 2021 | 5,906,000 | 16.3% | | 32,601 | 16.5% |
| 2022 | 3,734,000 | 10.3% | | 20,833 | 10.5% |
| 2023 | 1,790,000 | 4.9% | | 9,831 | 5.0% |
| 2024 | 1,994,000 | 5.5% | | 9,410 | 4.8% |
| 2025 | 834,000 | 2.3% | | 4,789 | 2.4% |
| 2026 and beyond | 1,520,000 | 4.2% | | 7,487 | 3.8% |
| TOTAL | 36,242,000 | 100.0% | \$ | 198,170 | 100.0% |

| (1) Vacancy, end of period | 1,590,000 |
|---------------------------------|-----------|
| New leases signed with terms | |
| commencing after end of period | (484,000 |
| Vacancy, based on leases signed | 1,106,000 |
| | |



| | | # of | | Total SF | % of Total | % of Total Annualized |
|------|--------------------------|--------|---|-----------|------------|--------------------------|
| (| Customer | Leases | Location | Leased | Portfolio | Base Rent (1) |
| 1 V | WNA Comet West, Inc. | 1 | Los Angeles, CA | 411,000 | 1.1% | 1.2% |
| 2 E | Essendant Co. | 1 | Orlando, FL | 404,000 | 1.1% | 1.1% |
| 3 N | Mattress Firm | 1 | Ft. Myers, FL | 25,000 | | |
| | | 1 | Jacksonville, FL | 11,000 | | |
| | | 1 | Tampa, FL | 109,000 | | |
| | | 1 | Jacksonville, FL | 49,000 | | |
| | | 1 | Houston, TX | 202,000 | | |
| | | | | | 1.1% | 1.1% |
| 4 k | Kuehne & Nagel, Inc. | 1 | Houston, TX | 125,000 | | |
| | | 1 | Charlotte, NC | 35,000 | | |
| | | 1 | Charlotte, NC | 71,000 | | |
| | | 1 | Houston, TX | 160,000 | | |
| | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , | 1.1% | 1.3% |
| 5 I | ron Mountain Information | 1 | Ft. Lauderdale, FL | 45,000 | | |
| | Management, Inc. | 1 | Jacksonville, FL | 40,000 | | |
| | 3 3 | 1 | Phoenix, AZ | 19,000 | | |
| | | 2 | Tampa, FL | 184,000 | | |
| | | 1 | Phoenix, AZ | 39,000 | | |
| | | • | 1 1100111X, 712 | 00,000 | 0.9% | 0.8% |
| 6 F | Repet, Inc. | 1 | Los Angeles, CA | 300,000 | 0.8% | 0.5% |
| 7 (| Conn's, Inc. | 1 | Charlotte, NC | 300,000 | 0.8% | 0.7% |
| 8 1 | Tower Automotive | 1 | Madison, MS | 280,000 | 0.8% | 0.5% |
| 9 l | J.S. Postal Service | 1 | New Orleans, LA | 99,000 | | |
| | | 1 | Tampa, FL | 39,000 | | |
| | | 1 | Houston, TX | 110,000 | | |
| | | 1 | Tampa, FL | 19,000 | | |
| | | | • | · | 0.7% | 0.7% |
| 10 F | Price Transfer, Inc. | 1 | Los Angeles, CA | 262,000 | 0.7% | 0.9% |
| | | 25 | _ | 3,338,000 | 9.1% | 8.8% |

⁽¹⁾ Calculation: Customer Annualized Base Rent as of 03/31/17 (without S/L Rent) / Total Annualized Base Rent (without S/L Rent).



| Property | Industry Distribution Center II | | |
|--|--|--|--|
| Acquisition Date | November 23, 2004 | | |
| Percent Leased | 100% | | |
| Total Square Feet (100%) | 309,000 | | |
| Company Ownership | 50% | | |
| Selected Financial Information | EastGroup's Basis in 50% Ownership | | |
| Balance Sheet Information as of March 31, 2017 ASSETS | | | |
| Real estate properties Less accumulated depreciation | \$ 9,260 (1,620) | | |
| Other assets TOTAL ASSETS | 7,640 192 \$ 7,832 | | |
| LIABILITIES AND EQUITY Other liabilities Equity TOTAL LIABILITIES AND EQUITY | \$ 108 7,724 \$ 7,832 | | |
| EastGroup's Net Investment at March 31, 2017 | \$ 7,724 (1) | | |

| | Eas | EastGroup's 50% Ownership | | | |
|-----------------------------------|-----|---------------------------------|-------------|--|--|
| | | Three Months Ended March 31, | | | |
| | | 2017 | 2016 | | |
| Income Statement Information | | | | | |
| Property NOI Depreciation Expense | \$ | 224 (31) | 230 (31) | | |
| Equity in Earnings ⁽²⁾ | \$ | 193 | 199 | | |
| Funds From Operations | \$ | 224 | 230 | | |

⁽¹⁾ Presented as *Unconsolidated investment* on the Consolidated Balance Sheets.

⁽²⁾ Included in *Other* on the Consolidated Statements of Income and Comprehensive Income.



| | Qı | uarter Ended | Years Ended | | | |
|--|----|--------------|-------------|------------|------------|------------|
| | | 3/31/2017 | 2016 | 2015 | 2014 | 2013 |
| ASSETS/MARKET CAPITALIZATION | | | | | | |
| Assets | \$ | 1,856,430 | 1,825,764 | 1,661,904 | 1,572,112 | 1,468,963 |
| Equity Market Capitalization | Ψ | 2,492,469 | 2,461,251 | 1,802,957 | 2,040,967 | 1,792,193 |
| Total Market Capitalization (Debt and Equity) ⁽¹⁾ | | 3,602,765 | 3,566,865 | 2,835,194 | 2,974,144 | 2,685,938 |
| Shares Outstanding - Common | | 33,897,304 | 33,332,213 | 32,421,460 | 32,232,587 | 30,937,225 |
| Price per share | \$ | 73.53 | 73.84 | 55.61 | 63.32 | 57.93 |
| FFO CHANGE | | | | | | |
| FFO per diluted share | \$ | 0.99 | 4.02 | 3.67 | 3.47 | 3.23 |
| Change compared to same period prior year | | 8.8% | 9.5% | 5.8% | 7.4% | 4.9% |
| COMMON DIVIDEND PAYOUT RATIO | | | | | | |
| Dividend distribution | \$ | 0.62 | 2.44 | 2.34 | 2.22 | 2.14 |
| FFO per diluted share | | 0.99 | 4.02 | 3.67 | 3.47 | 3.23 |
| Dividend payout ratio | | 63% | 61% | 64% | 64% | 66% |
| COMMON DIVIDEND YIELD | | | | | | |
| Dividend distribution | \$ | 0.62 | 2.44 | 2.34 | 2.22 | 2.14 |
| Price per share | | 73.53 | 73.84 | 55.61 | 63.32 | 57.93 |
| Dividend yield | | 3.37% | 3.30% | 4.21% | 3.51% | 3.69% |
| FFO MULTIPLE | | | | | | |
| FFO per diluted share | \$ | 0.99 | 4.02 | 3.67 | 3.47 | 3.23 |
| Price per share | | 73.53 | 73.84 | 55.61 | 63.32 | 57.93 |
| Multiple | | 18.57 | 18.37 | 15.15 | 18.25 | 17.93 |
| INTEREST & FIXED CHARGE COVERAGE RATION | os | | | | | |
| Adjusted EBITDA | \$ | 41,915 | 167,196 | 153,574 | 145,461 | 133,965 |
| Interest expense | | 8,686 | 35,213 | 34,666 | 35,728 | 35,485 |
| Interest and fixed charge coverage ratios | | 4.83 | 4.75 | 4.43 | 4.07 | 3.78 |
| DEBT-TO-ADJUSTED EBITDA RATIO | | | | | | |
| Debt | \$ | 1,106,241 | 1,101,333 | 1,027,909 | 929,465 | 889,296 |
| Adjusted EBITDA | | 41,915 | 167,196 | 153,574 | 145,461 | 133,965 |
| Debt-to-adjusted EBITDA ratio | | 6.60 | 6.59 | 6.69 | 6.39 | 6.64 |
| Adjusted debt-to-pro forma EBITDA ratio | | 5.84 | 6.03 | 6.11 | 5.74 | 6.08 |
| DEBT-TO-TOTAL MARKET CAPITALIZATION (1) | | 30.8% | 31.0% | 36.4% | 31.4% | 33.3% |

| ISSUER RATINGS (2) | Issuer Rating | Outlook |
|---------------------------|---------------|---------|
| Fitch Ratings | BBB | Stable |
| Moody's Investors Service | Baa2 | Stable |

⁽¹⁾ Excluding unamortized debt issuance costs.

⁽²⁾ A security rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time by the assigning rating agency.



Listed below are definitions of commonly used real estate investment trust (REIT) industry terms. For additional information on REITs, please see the National Association of Real Estate Investment Trusts (NAREIT) web site at www.nareit.com.

Real Estate Investment Trust: A company that owns and, in most cases, operates income-producing real estate such as apartments, shopping centers, offices, hotels and warehouses. Some REITs also engage in financing real estate. The shares of most REITs are freely traded, usually on a major stock exchange.

To qualify as a REIT, a company must distribute at least 90 percent of its taxable income to its stockholders annually. A company that qualifies as a REIT is permitted to deduct dividends paid to its stockholders from its corporate taxable income. As a result, most REITs remit at least 100 percent of their taxable income to their stockholders and therefore owe no corporate federal income tax. Taxes are paid by stockholders on the dividends received. Most states honor this federal treatment and also do not require REITs to pay state income tax.

Industrial Properties: Generally consisting of four concrete walls tilted up on a slab of concrete. An internal office component is then added. Business uses include warehousing, distribution, light manufacturing and assembly, research and development, showroom, office, or a combination of some or all of the aforementioned.

Property Net Operating Income (PNOI): Income from real estate operations less Expenses from real estate operations (including market-based internal management fee expense) plus the Company's share of income and property operating expenses from its less-than-wholly-owned real estate investments.

Adjusted EBITDA: Earnings, defined as Net Income excluding gains on sales of depreciable real estate property, before interest, taxes, depreciation and amortization.

Debt-to-Adjusted EBITDA Ratio: A ratio calculated by dividing a company's debt by its Adjusted EBITDA.

Adjusted Debt-to-Pro Forma EBITDA Ratio: A ratio calculated by dividing a company's adjusted debt by its pro forma EBITDA. Debt is adjusted by subtracting the cost of developments in lease-up or under construction. Adjusted EBITDA is further adjusted by adding an estimate of NOI for significant acquisitions as if the acquired properties were owned for the entire period, and by subtracting NOI from developments in lease-up or under construction and from properties sold during the period.

Funds From Operations (FFO): FFO is the most commonly accepted reporting measure of a REIT's operating performance, and the Company computes FFO in accordance with standards established by NAREIT. It is equal to a REIT's net income (loss) attributable to common stockholders computed in accordance with generally accepted accounting principles, excluding gains or losses from sales of depreciable real estate property and impairment losses, plus real estate related depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

Total Return: A stock's dividend income plus capital appreciation over a specified period as a percentage of the stock price at the beginning of the period.

Straight-Lining: The process of averaging the customer's rent payments over the life of the lease. Generally accepted accounting principles require real estate companies to "straight-line" rents.

Debt-to-Total Market Capitalization Ratio: A ratio calculated by dividing a company's debt by the total amount of a company's equity (at market value) and debt.

Percentage Leased: The percentage of total leasable square footage for which there is a signed lease, including month-to-month leases, as of the close of the reporting period. Space is considered leased upon execution of the lease.

Percentage Occupied: The percentage of total leasable square footage for which the lease term has commenced as of the close of the reporting period.

Same Properties: Operating properties owned during the entire current period and prior year reporting period. Development properties are excluded until stabilized for both the current and prior year reporting periods.

Rental changes on new and renewal leases: Rental changes are calculated as the difference, weighted by square feet, of the annualized base rent due the first month of the new lease's term and the annualized base rent of the rent due the last month of the former lease's term. If free rent is given, then the first positive full rent value is used. Rental amounts exclude base stop amounts, holdover rent, and premium or discounted rent amounts. This calculation excludes leases with terms less than 12 months, leases for space that was vacant for more than 24 months, and leases for first generation space on properties acquired or developed by EastGroup.

Leases Expiring and Renewal Leases Signed of Expiring Square Feet: Includes renewals during the period with terms commencing during the period and after the end of the period.